

# NI & JI Bamford Pty Ltd

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3 March 2009

Mr Michael Kerr  
Kerr Capital Pty Ltd  
Level 1, 56 Lower Heidelberg Road  
Ivanhoe Vic 3079

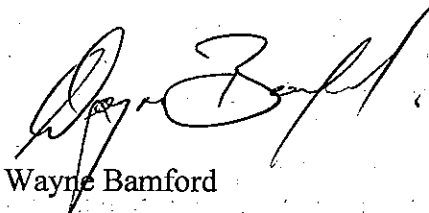
Dear Michael,

Our family would like to express to you our thanks for your expertise in assisting in the sale of our business. We were most gratefully for your professional approach to placing our business on the market. While you had not been involved with the sale of a funeral business previously, you certainly listened to our needs and concerns and did your homework on the industry.

As you know this business represented 34 years of hard work by our family and our goal was to divest ourselves of the business in a dignified manner with the utmost confidentiality. Your professional and thoughtful approach meant you were able to target certain areas of the industry and generate some interest. I liked your approach of not telling the interested parties what our price was but rather letting them work out what the business was worth based on our trading figures. I am sure your massaging of their thoughts and enquiries assisted in them making an initial offer close to the figure we had in mind. The preparation of your documentation, working to a time line with trigger dates kept the sale moving forward in a timely manner, this approach was also reassuring to us. When it finally came to preparation of the contract of sale we were able to instruct our solicitor and have him include all the items negotiated in the tender document that you had negotiated, there were no last minute haggles over any items. Settlement went smoothly according to the time line that had been established.

Once again Michael thank you for your assistance, we truly appreciated your effort and would have no hesitation in recommending Kerr Capital to anyone who wished to engage a professional and effective company to assist them in the sale of their business.

Yours sincerely,



Wayne Bamford

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